



Mirabaud is an international banking group that provides a clientele of private and institutional investors, companies and finance professionals with highly customised investment, private banking and asset management services.

Headquartered in Geneva, Mirabaud has evolved steadily over the years and now employs over 700 staff who, through their experience and expertise, perpetuate the entrepreneurial spirit that has guided the bank since its foundation in 1819. The Group now conducts its **Wealth Management, Asset Management and Securities** businesses in the main financial centres around the globe and has offices in Switzerland, the UK, Luxembourg, France, Spain, Italy, Canada, the United Arab Emirates, Brazil and Uruguay.

Our **Mergers & Acquisitions team** within Mirabaud Securities is looking to add:

Vice-President, M&A / Investment Banking Advisor

About the role:

Mirabaud Corporate Advisory is looking to hire an experienced Vice-President (VP) with M&A / investment banking specific experience to strengthen our team based in Zurich. We offer a highly entrepreneurial and inspiring environment, with a collaborative and team-oriented approach, and a performance-oriented compensation.

As a Vice-President you play an integral role in serving our internal and external clients. You will be joining the Mirabaud Corporate Advisory group with teams in four countries. Your contribution will be instrumental to assist the deal across deal origination and execution cycles in cross-border public and private M&A, and corporate advisory engagements with a focus on mid-market companies and SME clients.

The candidate should have 6-8 years of working experience in M&A / investment banking, corporate development or investment advisory within mid-market M&A boutiques, or a big 4 and have an existing network in the German/French speaking part of Switzerland among SME's in the CHF 20mn - CHF 100mn revenue range and proven access to entrepreneurs and corporate decision makers.

Location: Zurich

Main Responsibilities:

The role will involve the following:

- **Contribution to deal origination and marketing:** You will be driving internal and external marketing initiatives, lead pitch presentations and cover clients across various including pitching and structuring
- **Contribution to Execution:** Lead the execution of M&A and Corporate Finance mandates which include playing key leadership roles in all aspects of the transaction process, taking primary responsibility for deal execution of transactions, preparing and delivering presentations, performing valuation and pricing analyses, mentoring and training analyst and associate level team members and maintaining client relations during the deal execution period.



Candidate's Profile:

- You must have 6-8 years of experience working in M&A/investment banking or investment advisory in a top M&A boutique or a big 4 company;
- Outstanding academic record with a Master's degree, equivalent or above;
- Demonstrable sell-side M&A transaction exposure in the CHF 50mn to CHF 150mn enterprise value range;
- Team player and leader with a strong motivation to contribute to a positive team culture and an absolute client focus;
- Ability to identify and analyze problems as well as opportunities;
- Ability to prioritize and manage multiple tasks and effectively lead Associates and Analysts and provide training and guidance - demonstrate ownership and ability to also manage upwards;
- Excellent verbal and written communication skills and can take an active speaking role in client meetings systematically;
- We are looking for excited, creative, organised, and resourceful multi-taskers with a high intellectual curiosity and long-term orientation;
- Professional fluency in German and English (orally and written) is necessary. French is an advantage;
- Strong analytical skills, high motivation, commitment and ability to act independently;
- Strong financial modelling skills and experience working with platforms such as Bloomberg, CapIQ, Merger Market;
- Personal Excellence: show commitment and overcome setbacks - motivation to improve and learn.

Mirabaud Group is an Equal Opportunity Employer.