



Mirabaud is an international banking group that provides a clientele of private and institutional investors, companies and finance professionals with highly customised investment, private banking and asset management services.

Based in Geneva, Mirabaud has evolved steadily over the years and now employs over 700 staff who, through their experience and expertise, perpetuate the entrepreneurial spirit that has guided the bank since its foundation in 1819. The Group now conducts its **Wealth Management, Asset Management and Securities** businesses in the main financial centres around the globe and has offices in Switzerland, the UK, Luxembourg, France, Spain, Italy, Canada, the United Arab Emirates and Brazil.

**Our UK team within Wealth Management is looking to add:**

## RELATIONSHIP MANAGER (FARMER) – UK MARKET

### Primary functions:

- Provide support to Private Bankers in all facets. **The Relationship Manager is responsible for helping the Private Banker win new clients and deepen and strengthen existing client relationships through advising on investment solutions**
- Support investment reviews with clients to validate the clients' current investment objectives and prepare recommendations of appropriate investment products
- Open client accounts and placing orders
- Assist with development of investment policy statements and advice on asset allocation
- Build excellent working relationships with internal clients
- Adhere to internal and external policies and procedures regarding securities transactions and code of conduct
- Support coordination of sales effort with Private Bankers

### Qualifications:

- University degree; CFA or CFPI is a bonus;
- Minimum of 5 years' experience in a similar role within a Private Bank
- Excellent knowledge of financial products and markets
- Coachable professional with good "business sense" and an energetic/dynamic personality
- Ability to work both independently and as a team player
- Excellent communication skills, both written and oral; Fluency in French and English
- Strong analytical and quantitative skills
- Ability to multi-task and manage priorities effectively
- Ability to adapt to a rapidly changing business and technology environment
- Exceptional problem-solving skills
- Proficiency with Microsoft Office Suite (Word, Excel and PowerPoint) and Internet/Intranet
- Ability to learn proprietary software and databases
- Must be resident in Switzerland or willing to relocate.

Mirabaud Group is an Equal Opportunity Employer.

If you are interested in this role, please send your application via email to the following address:

**recrutement@mirabaud.com**



If you would like to pursue a career within the Mirabaud Group, please send us your CV to the same email address.

Notes:

Please be aware that Introductions from recruitment agencies will not be considered.  
Only candidates with a suitable profile will receive a response.