



Mirabaud is an international banking group that provides a clientele of private and institutional investors, companies and finance professionals with highly customised investment, private banking and asset management services.

Based in Geneva, Mirabaud has evolved steadily over the years and now employs over 700 staff who, through their experience and expertise, perpetuate the entrepreneurial spirit that has guided the bank since its foundation in 1819. The Group now conducts its **Wealth Management, Asset Management and Securities** businesses in the main financial centres around the globe and has offices in Switzerland, the UK, Luxembourg, France, Spain, Italy, Canada, the United Arab Emirates and Brazil.

Our Investment team within Wealth Management is looking to add:

FUNDS PRODUCT SPECIALIST

Location: Geneva

The main objectives of this role are to increase the penetration of our Asset Management funds across client portfolios within Wealth Management and work in close collaboration with our Portfolio Managers and Relationship Managers across the Group.

Primary functions:

Advice & Promotion of Mirabaud Asset Management Funds:

- Persuasive and credible with technical knowledge;
- Supporting Portfolio Managers and Relationship Managers with presentations, performance updates and proposals;
- Creating tailored, persuasive and high quality responses to requests, assisting with queries and performance updates;
- Acting as a first point of contact for the Portfolio Managers and Client Relationships by coordinating and liaising with various investment teams of MAM;
- Discussing investment ideas with Portfolio Managers and Relationship Managers and executing these with MAM's funds and investment solutions;
- Provides market insights and analyzes competitor landscape.

Qualifications:

- At least 5 years of relevant investment industry experience, including deep understanding and experience in funds;
- Solid understanding of financial markets; comfort with investment products across asset classes;
- Understanding of the global asset management client base;
- Success in working with cross functional groups with ability to drive projects to completion through consensus of key stakeholders;
- Strong communication and presentation skills;
- Outstanding interpersonal characteristics, reputation, and team orientation, which will enable her/him to command the confidence, loyalty, and respect of investment colleagues;
- Ability to manage multiple deadlines and priorities;
- Willingness to travel.

Mirabaud Group is an Equal Opportunity Employer.

If you are interested in this role, please send your application via email to the following address:

recrutement@mirabaud.com

Notes:

Please be aware that Introductions from recruitment agencies will not be considered. Only candidates with a suitable profile will receive a response.