



Mirabaud is an international banking group that provides a clientele of private and institutional investors, companies and finance professionals with highly customised investment, private banking and asset management services.

Headquartered in Geneva, Mirabaud has evolved steadily over the years and now employs over 700 staff who, through their experience and expertise, perpetuate the entrepreneurial spirit that has guided the bank since its foundation in 1819. The Group now conducts its **Wealth Management, Asset Management and Securities** businesses in the main financial centers around the globe and has offices in Switzerland, the UK, Luxembourg, France, Spain, Italy, Canada, the United Arab Emirates, Brazil and Uruguay.

Our Wealth Management - International team in Geneva is looking to add:

RELATIONSHIP MANAGER (Farmer)

Main Responsibilities:

- Proactively maintain and develop a portfolio of Clients with focus on your Market;
- Monitor your pipeline according to the objectives (individual & team);
- Create and build a trust-based relationship with the existing clients through regular and personalized contacts;
- Respond to all client needs in a timely and professional manner. Ascertain and assess the client's financial situation overall objectives with the support of the Team Head if needed;
- Proactive collaboration with the Investment department to be aligned with the Banks' strategy;
- Proactively promote the Bank's products and services to clients, by providing them with tailors-made investment solutions;
- Ensure that all internal regulatory procedures relating to relationship manager functions are carried out;
- Scrupulously observe cross border rules and regulations.

Candidate's Profile:

- University Degree in Economics or International relations) or equivalent, completed with trainings in banking products and services (SAQ/CWMA);
- Min. 5 years' in a Sr Assistant / Jr Relationship Manager position in a Bank or with an IAM in Switzerland. Knowledge of NRI, African or Japanese Markets a plus.
- Strong knowledge of wealth management products and services as well as deep knowledge of compliance rules (incl. cross-border) and Swiss regulations.
- Outstanding communication skills, sense of organization and priorities, flexibility, excellent client and services orientation, solution oriented, ability to work in a team and to take initiative.
- Fluent in English and French, Japanese in a strong asset.

Mirabaud Group is an Equal Opportunity Employer.



If you are interested in this role, please send your application via email to the following address:

recrutement@mirabaud.com

If you would like to **pursue a career within the Mirabaud Group**, please send us your CV to the same email address.

Notes:

Only candidates with a suitable profile will receive a response.