



INDEPENDENT ASSET MANAGERS

A partnership based on proximity and focused on the long term

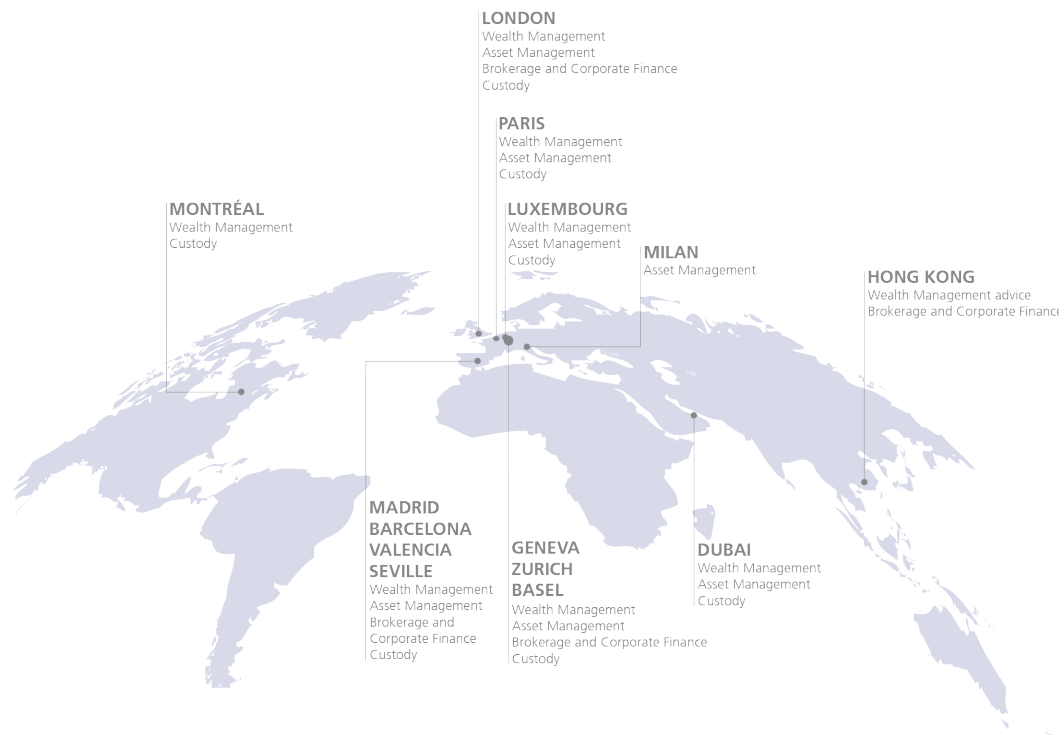


MARCH 2017

MIRABAUD & CIE SA

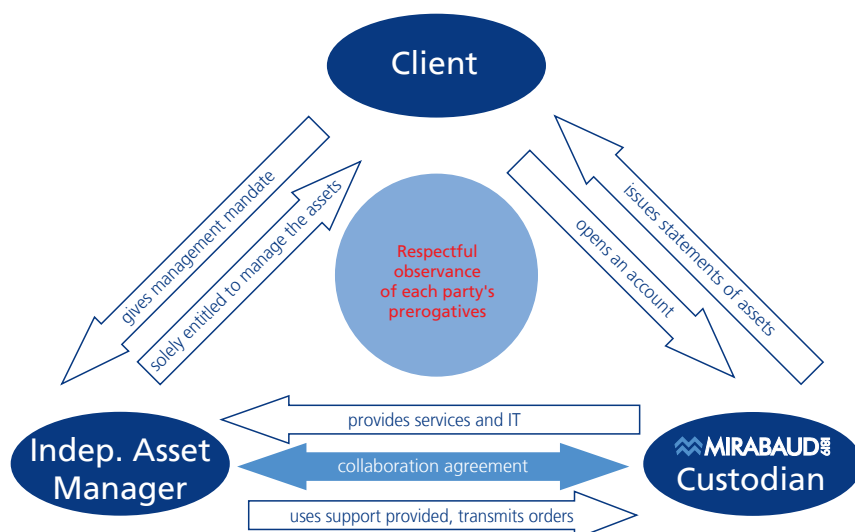
Founded in 1819 in Geneva, Mirabaud & Cie SA is specialised in wealth management. Over the years it has earned international renown in this field.

A bank of human proportions, we are present in Geneva, Basel, Zurich, London, Luxembourg, Paris, Madrid, Barcelona, Valencia, Seville, Montréal, Dubai and Hong Kong. Today Mirabaud employs some 700 people globally, more than 300 of them in Switzerland, and has its own financial research structure. Net assets under management total some 33 billion Swiss francs. Available capital exceeds required capital: this financial solidity guarantees our independence.



MIRABAUD & CIE SA AND INDEPENDENT ASSET MANAGERS

Our special relationship with Independent Asset Managers is based on proximity and focused on the long term. Built on mutual trust and transparency, our partnership is founded on our unconditional respect for the ties uniting Independent Asset Managers to their clients.



Independent Asset Manager activities at Mirabaud feature :

- A dedicated department (10 people to date) for more than 20 years;
- A relationship manager, acting as the single point of entry coordinating all resources and expertise, made available to Independent Asset Managers;
- In-depth knowledge of the needs of Independent Asset Managers, as several entities in the Mirabaud Group themselves operate as Independent Asset Managers;
- More than 80 partnerships with Independent Asset Managers in Switzerland and abroad.

PRODUCTS AND SERVICES

As a custodian bank, we can provide Independent Asset Managers with a range of value-added services. For instance, every Independent Asset Manager enjoys:

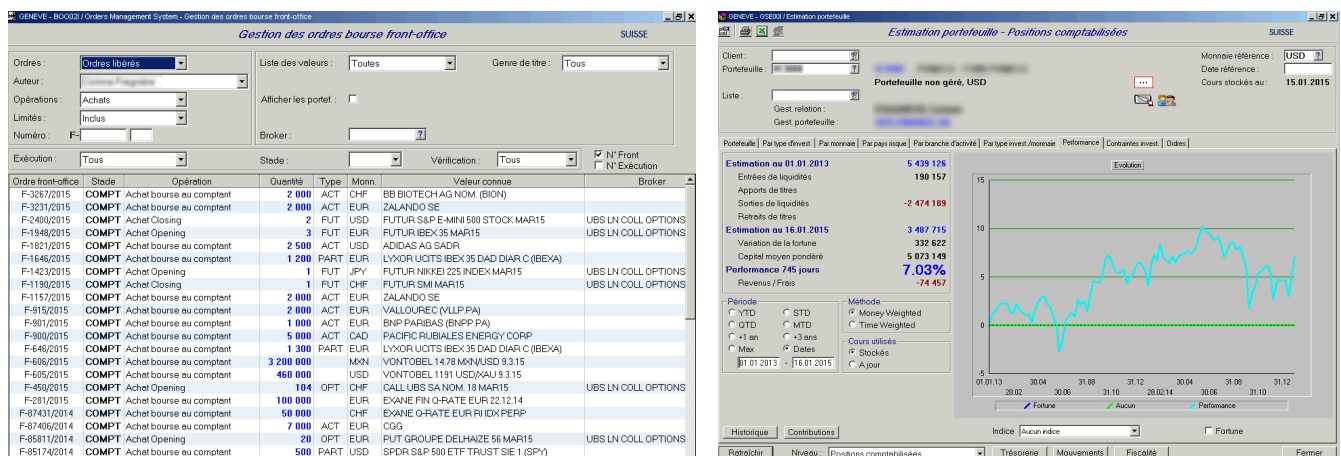
- privileged access to internal Advisory specialists (Equities/Bonds/FX/Funds/Structured products) based in Geneva and London;
- regular invitations to investment meetings and events as well as to special training specific to Independent Asset Managers;
- documents and publications issued by the Group's Strategy and Financial Research Department;

- a wide selection of booking centers: Switzerland, Luxembourg, Spain, France, UK, Canada, UAE;
- access to the entire range of Mirabaud Funds (both traditional and alternative funds);
- attractive fees schedule coupled with a progressive retrocession scheme;
- high-quality operational support based on a close and efficient back office.

What is more, all Independent Asset Managers are entitled to call on the assistance of Group specialists in Financial Planning and Corporate Advisory.

IT SUPPORT FOR INDEPENDENT ASSET MANAGERS

For optimal management of day-to-day operations, the Bank provides Independent Asset Managers with an IT tool designed specifically to meet their needs.



« Mir@web » is a state-of-the-art IT system, on-line and secure, which enables users to :

- consult accounts
- transmit orders
- print out valuations
- access archives

Independent Asset Managers also receive personalised basic and ongoing training and have a hotline at their disposal.

MIRABAUD & CIE SA

Independent Asset Managers Department

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