

MIRABAUD

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Mirabaud and Oquendo Corporate join forces to advise Private Clients and Family Offices in Spain on Corporate and M&A Transactions

The agreement strengthens Mirabaud's ability to support Clients throughout all stages of their business and wealth journey

Madrid, July 17, 2025 – Mirabaud, an international, family-owned banking and financial group specialising in wealth and asset management, and Oquendo Corporate, an independent firm with over 20 years of experience in mergers and acquisitions (M&A) advisory, have announced an exclusive strategic agreement to provide Mirabaud's private Clients and family offices with corporate advisory and M&A services in Spain.

Through this alliance, Mirabaud enhances its value proposition to support Clients during key milestones in their business ventures, such as generational transitions, onboarding of new partners, or strategic divestitures. This agreement reinforces Mirabaud's commitment to providing comprehensive, personalised attention focused on the real needs of entrepreneurs and families.

"This agreement enables us to offer a more comprehensive service to our Clients, especially in contexts of growth and strategic evolution," said *Pedro Dañobeitia, CEO of Mirabaud in Spain*. "It is a significant milestone for the Bank, as Oquendo Corporate's expertise and independent approach ensure objective, rigorous, and top-tier advisory that brings great value to our Clients—fully aligned with our commitment."

Oquendo Corporate has acted as financial advisor to family businesses, entrepreneurs, and international groups in numerous complex corporate transactions across various sectors in Spain. Notable recent transactions include advising the family on the sale of Lacer, advising Portobello Capital and Controlauto on the acquisition of Prevencontrol (a leading vehicle inspection company in Catalonia), advising the family on the sale of DYTSA (an industrial company) to a national player in the sector, and advising Duplex (a family-owned elevator maintenance company) on the acquisition of the Valencia-based Ascensores Alapont. Its trusted relationships and in-depth knowledge of the business landscape position Oquendo as an ideal partner to support Mirabaud's Clients.

"Collaborating with Mirabaud represents a natural alliance based on shared values: independence, innovation, excellence, and client orientation," said *Manuel de Prado and Iñaki Salazar, founding partners of Oquendo Corporate*. "Our mission is to provide tailored solutions to protect and maximise the value of each business project."

Both firms are already working together on high-profile market transactions, such as advising Valfortec, an international group in the renewable energy sector, which is a promising indication of the value of a partnership based on complementarity and trust.

In a context of increasing sophistication in wealth and business management, alliances such as that of Mirabaud and Oquendo Corporate reflect a clear industry trend: partnering with specialised firms to preserve independence while ensuring access to the best experts in each field.



Mirabaud Group

Mirabaud Group was founded in Geneva in 1819. Guided by its four core values—Independence, Conviction, Responsibility, and Passion—it has grown into an international group offering Clients personalized financial services and advisory across various lines of business. Its core expertise lies in Wealth Management (portfolio management, investment advisory, and services for independent asset managers) and Asset Management (institutional management, fund management, and distribution).

Mirabaud has always been deeply committed to responsibility and sustainability, as reflected in its relationships with Clients, employees, and society at large. A signatory of the United Nations Principles for Responsible Investment (PRI) since 2010, it has received top ratings for governance and its overarching responsible investment strategy.

The Group has a team of approximately 700 people and operates offices in Switzerland (Geneva, Basel, and Zurich), Europe (London, Luxembourg, Paris, Madrid, Barcelona, Valencia, and Milan), and worldwide (Montreal, Dubai, Montevideo, and São Paulo).

For more information, visit: www.mirabaud.com

About Oquendo Corporate

Oquendo Corporate is an independent financial advisory firm specializing in mergers and acquisitions and corporate transactions more broadly, including financing and debt restructuring deals. Its exclusive focus on advisory ensures objective service free from conflicts of interest.

Founded in 2002 by professionals from international investment banking backgrounds, Oquendo Corporate brings decades of experience in transaction advisory. Over more than 20 years, it has advised on dozens of transactions across a wide range of industries, giving the team substantial transactional expertise.

Oquendo Corporate focuses on the mid-market segment, with a strong emphasis on advising family-owned businesses and private equity funds, although it has also advised large corporates and international groups on their transactions in Spain, thanks to its network of foreign independent advisory firms.

For more information, visit: www.oquendocorporate.com

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